



The Pajunk Group is an internationally active, owner-managed company headquartered in Geisingen/ Baden-Württemberg, with sales offices in Atlanta (USA), Newcastle (UK), and Baar (Switzerland). Under the slogan "Trust Tradition. Experience Innovation" Pajunk stands for quality, reliability, and safety. At the same time, the focus is always on the future and Pajunk is already working today on the innovative solutions of tomorrow. To ensure that innovation remains a tradition.

For our sales department in the Czech Republic and Slovakia, we are looking for a new employee based in the Czech Republic, starting on January 1, 2026, who wants to shape the future with us and inspire both themselves and others with innovative technologies, new challenges, and forward-looking solutions in medicine.

## Field Sales Representative Medical Technology (m/f/d)

### Job responsibilities:

- You conduct sales meetings in hospitals and medical practices, particularly with users in the fields of anesthesia, neurology, radiology, and pain management, as well as with purchasing and administrative departments.
- You acquire new customers and actively support our existing client base.
- You search for and process tenders within the relevant product categories.
- You represent our company at conferences and workshops and provide advice on our product portfolio.
- You conduct training sessions on the handling of medical devices requiring explanation.

### Job requirements:

- You have completed technical or commercial vocational training.
- Ideally, you have several years of experience in medical device sales. Applications from career changers with backgrounds in medical, clinical, or pain management environments are also very welcome.
- You impress with your confident demeanor and strong negotiation skills, combined with a pioneering spirit and pragmatic approach.
- You possess a startup mentality.
- You enjoy working independently and taking personal responsibility, always keeping the customer in focus.
- Since you will be working in an international team, a good command of English is essential.

**Our offer:**

- The reputation of a renowned manufacturer based and producing in Germany
- Flat hierarchies and short decision-making processes
- Establishment of a new sales territory with existing revenues
- Comprehensive onboarding and professional handover of the sales territory
- Performance-based compensation, attractive social benefits, and a company car for private use

Have we sparked your interest? Then our international Head of Sales, Ralf Blieke, looks forward to receiving your application. If you have any questions, please contact us at Tel.: +49 173 7277545 or send an email to: [r.blieke@pajunk-medipro.com](mailto:r.blieke@pajunk-medipro.com).